



Logistics and Transport Risks



Orion Insurance Group

Orion Insurance Group is an insurance broker business dedicated to the marine, energy, logistics, shipping and commodity trade sector.

Our shipping, marine and logistics team is exceptional. We have forged specialized hired expertise from the industry sector with experienced risk insurance brokers to create a boutique insurance offering dedicated to the logistics sector.

We focus on the entire business risk chain: revenue protection covers designed for transactional and cyber risks to insuring multi modal carrier liability risk exposures, protection of owned assets and cargo, storage risks to corporate management liability exposures and litigation disputes.

Logistics Offering

Our logistics industry insurance offering is designed to mitigate contractual and legal liability risks to offering protection covers for loss and damage to owned assets. We access multiple markets to deliver the ultimate insurance solutions covering:

- **Company Liability**
Physical supply chain insurance covering contractual and third-party liability claims including cost and damages for goods in transit and carriers/ charterer's liability
- **Cargo and Storage Risks**
Insurances tailored to supply chain logistic risks covering warehouse inventory and cargo transit risks
- **Asset Insurance:**
Loss or damage coverage of owned property: equipment, trailers, trucks , containers including marine and aviation assets
- **Credit Risk**
Practical Insurance solutions designed around complex counter party risks
- **Cyber Risk**
Comprehensive and tailored business interruption cover

Logistics Team



Nick Little

Managing Director

Email: nick.little@crorion.com

Nick has 40 -year long career in the marine, shipping, logistics and commodity insurance industry, including P&I underwriting and broking during which he held Senior Management roles in the UK and Greece. Nick now heads up the Group's MENA operations and is instrumental in driving the marine and logistics practice with a team of seasoned industry background experts and specialist insurance brokers.

Nick strongly believes the blended experience of the Group's broker team brings a cutting edge to managing client's insurance briefs across all insurance classes – asset and revenue protection, liability and casualty – including claims management and troubleshooting problems.

Logistics Team



Matteo Pescatori
Senior Marine Broker
Email: matteo.pescatori@crorion.com

Matteo joined the Orion Group from Cambiaso Risso's London office where he was a broker for 10 years managing a wide range of marine insurance lines, including Hull & Machinery, Increased Value, War Risks, and Loss of Hire insurance.

Cambiaso Risso is a strategic partner to Orion with a strong focus on the Logistics sector. Matteo's London experience is invaluable to the Orion team in designing tailored policy terms and advising on markets using the CR offices.



Ganeshan Mudaliar
Senior Marine & Trade Credit Broker
Email: ganeshan.mudaliar@crorion.com

Ganeshan has recently joined the Orion Group office in Dubai. He is a seasoned insurance professional with a strong international insurance background working in house with various trader companies and as an underwriter with insurers in India and UAE.

His insurance experience across credit, cargo, political and transport risks in the MENA, East Africa and India regions is a major asset to the Orion logistics' team

Our Regional & Global Operations

Orion Insurance Group is an established MENA branded insurance broker business dedicated to the marine, energy, logistics, shipping and commodity trade sector.



We operate under Vita International Brokers LLC, a Central Bank of UAE-approved licensed insurance broker company, and DMCC-regulated company Orion Insurance and Reinsurance Brokers.



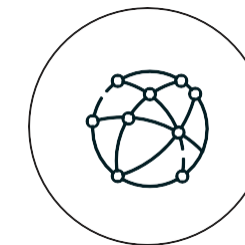
Our MENA operations are supported by a strategic alliance with Cambiaso Riso a 75-year established broker house and one of the leading international marine brokers.



Orion Insurance Group



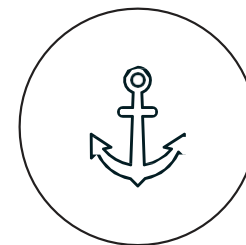
75 years in the insurance business



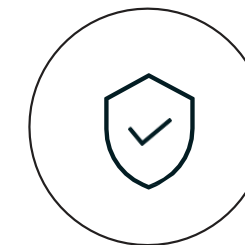
19 offices worldwide



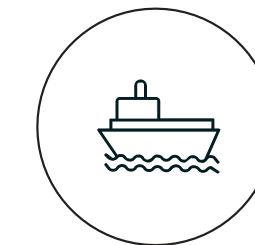
304 group number of employees



150 marine brokers



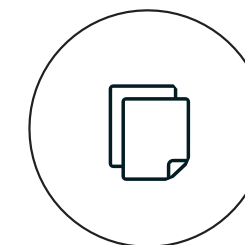
30 P&I Specialists



11,500 vessels insured annually



700M USD Insurance Premium placed



1,450 claims per year successfully



Global Network

- 📍 Cambiaso Risso Marine, Italy
- 📍 CR International, London CR
- 📍 Nordic, Norway
- 📍 CR Asia, Singapore CR
- 📍 Sigorta, Istanbul
- 📍 Leonhardt & Blumberg, Hamburg Trident
- 📍 Special Risks, Hamburg
- 📍 CR Marine LLC, USA
- 📍 Orion Insurance Group, Dubai
- 📍 Fender S.A., Greece



Service Value: Claims

CR is prized for its proactive support in claims

Our ability to manage claims from first notification to settlement is unrivalled No other broker can obtain payment of claims by the market as fast as CR



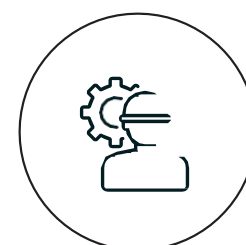
24/7 emergency response team



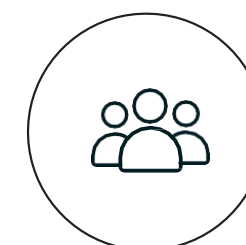
Over **40 years** of experience



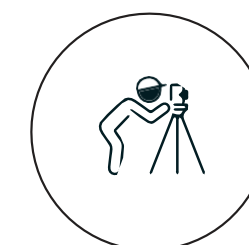
In-house qualified lawyers



In-house marine engineers



Over 50 claim handlers



Large panel of surveyors

Service Value:

Broking - Advisory - Benchmarking

01



Issuance of all
documentation on
time

02



Program
follow-up :
instructions to
the network,
conformity of
issued
documents and
premium
tracking

03



Daily assistance
on insurance
matters
worldwide

04



Constant monitoring
of the adequacy of
the coverages in
order to be sure that
the program remains
line with the
risks and
legal and regulatory
environment but also with
the Marine cargo
insurance market's
evolutions

05

Constant
benchmarks in
order to reach and
maintain
best-in-class terms in
and conditions ADPC's

Selected CR and Orion Clients



ESG: Sustainability report –Audited by PWC



The 2030 Agenda and Cambiaso Risso Marine commitment

The 2030 Agenda for Sustainable Development is a programme of action for people, the planet and prosperity, launched by the United Nations in 2015. It defines 17 Sustainability Development Goals (SDGs) in turn divided into 169 targets. To achieve the SDGs objectives, an important involvement of all the stakeholders that can contribute, such as institutions, governments, citizens, companies as well as, more generally, society, is required.

Cambiaso Risso Marine has also decided to take part in this programme. To this aim, it has analysed the targets of the 17 SDGs and identified the objectives to which it can best contribute with its business. The eight identified SDGs are provided below.

These objectives are closely linked to the material topics identified by the Company. In the side table it is reported the correlation between the material topics and the identified SDGs.



CORRELATION OF SDGS TO MATERIAL TOPICS

	3	4	5	8	11	12	13	16
								
EMPOWERMENT AND CARE OF OUR PEOPLE		✓	✓	✓				
CORPORATE WELFARE	✓							
RESPONSIBLE ECONOMIC GROWTH				✓				
INTERNATIONALISATION				✓				
ENVIRONMENTAL PERFORMANCE MANAGEMENT						✓	✓	
ETHICS AND COMPLIANCE								✓
SOCIAL TOPICS MANAGEMENT					✓			
SERVICE QUALITY AND CUSTOMER SATISFACTION				✓				

Table 1. Correlation of Sustainable Development Goals to material topics





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